

UiBSship

“
**The devoted CRM
customization
available for
Ship Managers**
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LEADING CHANGE



UiBSship Outlook Cloud CRM



Gold
Microsoft Partner
 Microsoft

About UiBS

UiBS is a leader in Microsoft® licensing, architecture, deployment, development, infrastructure and distribution of enterprise and mid-sized cloud solutions. UiBS, provides business technology solutions, cloud and managed services for the Shipping, Hospitality, Financial, Real Estate and Business Sector. From Microsoft® licensing services through architecture, deployment, software development and distribution of unified communications to enterprise and mid-sized public and private cloud solutions, UiBS has shown proven real world expertise with worldwide reach in the past decade.

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The devoted CRM customization available for Ship Managers

UiBSship Outlook Cloud CRM is distinguished by being extremely practical, easy to both learn and use whilst being realistically priced to meet today's tough economic environment. UiBSship helps ship owners and managers in keeping tight control of costs and overheads through effective Ship and Shore based modules. UiBS commitment is to deliver in an ever more complex world a simple and power solution that is a key to success. Through powerful proven software solutions delivered in an uncomplicated and reliable fashion, UiBSship can help in the ongoing challenge of ship management process of your fleet.

Our product range covers:

- ▶ Account, business contact and lead organizer
- ▶ Project planning scheduler
- ▶ Sales and offers management system
- ▶ Vessel management system
- ▶ Document management system
- ▶ Reporting tools



Choose the option that best meets your fleet's requirements



Find out how UiBSship giving you and the people you work with a better way to get things done together



Gold Hosting
Silver Cloud Productivity
Silver Cloud Platform
Silver Hosting

Empowering teamwork

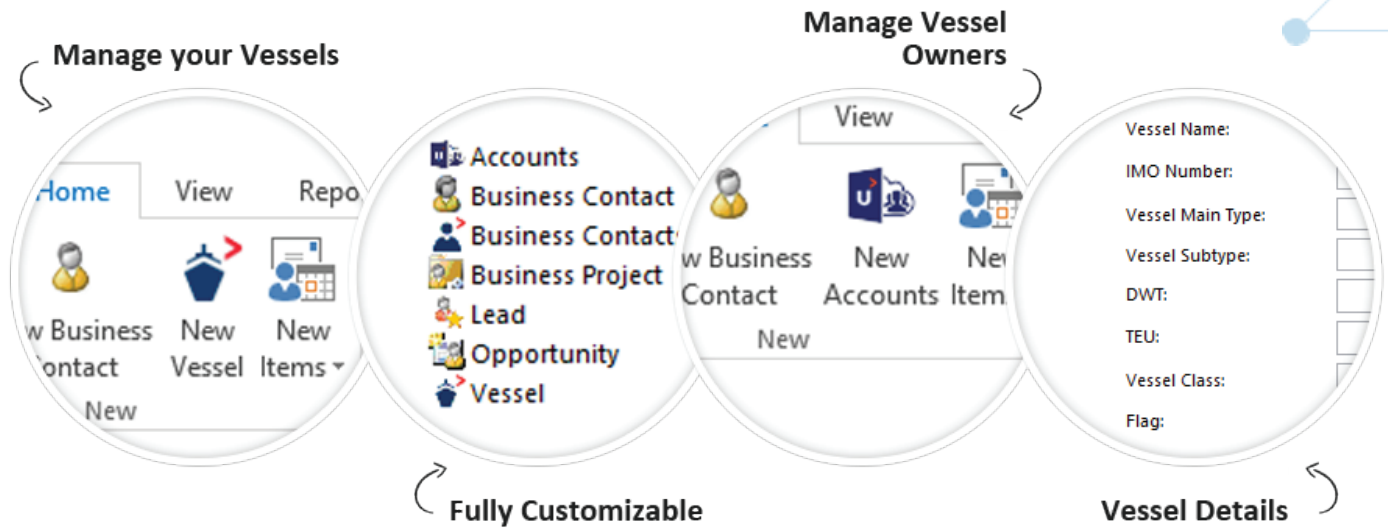
UiBSship Outlook Cloud CRM with SharePoint is about giving you and the people you work with, a better way to get things done together. That means your content is stored and organized in one place. You can access it from virtually anywhere and share it with anyone. And that's just the beginning. SharePoint gives you all kinds of ways to plan projects, stay in sync with each other, and work on content together. You also get a window into all of the information your organization stores in SharePoint, so it's easy to find the answers you're looking for.

Drive Opportunities from Inception to Closed-Won

For many ship management companies, the sales cycle can take weeks, months, or even longer. During this time, you're building credibility with the potential customer, understanding his needs, performing competitive analyses, perhaps ship management samples, or writing detailed proposals and price quotes. These tasks may involve input from many different people, from technology experts to shipping, marketing, and finance people. You might also be working with subcontractors or vendors to help pull together the deal. And while each business will have different activities in their sales process, all can be complex, and they can be expensive. But, with UiBSship you hold all the information in a single dashboard.

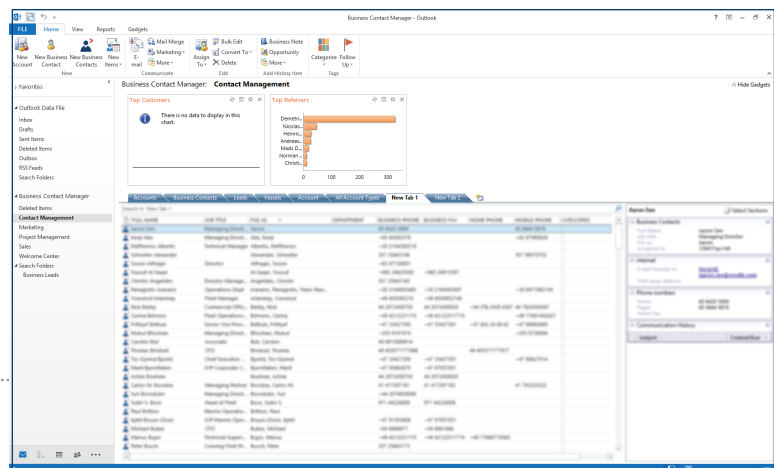
Runs On:





The Vessel Management Workspace

Each Workspace contains Ribbon commands optimized for the role, as well as customizable gadgets, lists of records and reading panes.



The Vessel Details
Create and Manipulate Vessel list from within Outlook.



Clients



- ▶ Albatross Adjusters
- ▶ Bernhard Schulte Shipmanagement
- ▶ Blue Orange Property Management
- ▶ Charalambos Pilakoutas Group
- ▶ Columbia Shipmanagement
- ▶ Cyprus Chamber of Commerce and Industry
- ▶ Cyprus Import Corporation
- ▶ Cyprus Stock Exchange CSE
- ▶ Eurobank Cyprus
- ▶ ExxonMobil
- ▶ Intergaz
- ▶ IronFX Financial Services
- ▶ Lanitis Development
- ▶ Leptos Estates
- ▶ Nicos Christou Development
- ▶ OPDR Oldenburg-Portugiesische Dampfschiffs-Rhederei
- ▶ P.G. Economides & Co
- ▶ Pafilia Development
- ▶ Petrolina (Holdings)
- ▶ Sibur Gas International
- ▶ Stademos Hotels
- ▶ Stavros Demosthenous Contractors
- ▶ Thomas Shulte Shipmanagement
- ▶ Trust Holding Ltd
- ▶ Trust Insurance Cyprus
- ▶ VTB Group