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HEAD OFFICE

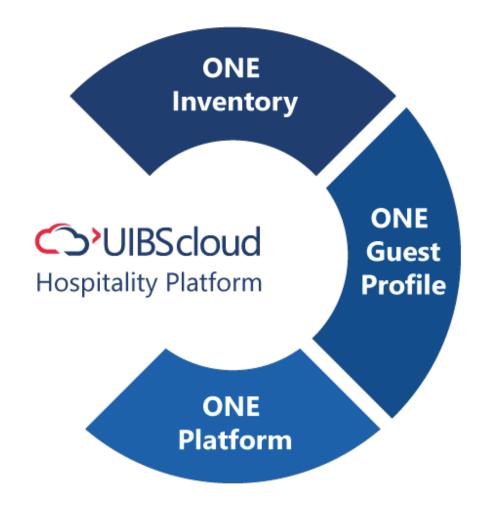
1 Agias Zonis Street, +357 7777 UIBS
Pentadromos Business Center, f: +357 7777 8700
Office B401, 3026, Limassol e: info@uibs.net
P.O. BOX 52208, 4062 Cyprus w: www.uibs.net

UIBS UNITED BUSINESS SOLUTIONS LTD

y f in

t: +357 7777 8427

Incorporated in the Republic of Cyprus with limited liability under registration number HE 157727 VAT Reg. No. 10157727P T.I.C. 12157727R



The only cloud based GDPR compliant and truly secure platform that offers the combined experience of more than 25 years in one solution.

Avoid expensive and time consuming communication with various vendors and agnostic solutions that do not offer two way integration and trust your clients data in a single platform that does it all for you.

Your users will enter data only in one place and all rates, availability and guest data will be seamlessly synced across all channels and platforms ensuring GDPR compliancy with Al business logic.

Gain a single view of all your guest's interactions in one place and provide your guests the experience they deserve.

3

CONVERT

Analysis, design, development & implementation of a web solution for your business.

Web Design mobile-first design

Responsive Design prepares websites for the future of modern website design by making them beautiful across multiple devices. UIBS plans, designs, and develops stunning responsive websites that will increase conversion rates and overall traffic. We make sure that our responsive websites are beautiful across all devices and your business is prepared for the future mobile web.

What is Responsive Website Design?

A responsive website is a single website that adapts to the device of each unique visitor, whether desktop, smartphone, or tablet. A responsive website dynamically re-sizes its content and imagery for a variety of different screen sizes in order to ensure the website is effective and easy to use on any device.

Why should I use Responsive Website Design?

Rapidly growing mobile usage

Mobile web usage is growing at an extremely rapid rate that presents enormous opportunity. A website that is not optimized for mobile usage and performance stands the potential to leave an enormous amount of opportunity and business on the table. Our professional responsive designs deliver outstanding results from both desktop and mobile users.

Efficient in terms of both time and cost

Responsive website design can drastically cut down on development time and cost. Rather than spending the time and resources building a separate mobile website in addition to your traditional desktop website, the responsive design approach enables you to optimize your business for both desktop and mobile with a single website.

Best practice for ranking high in mobile search results

Responsive design is the preferred option when it comes to making your website both mobile and search engine friendly. By providing a single, dynamic version of your website to both desktop and mobile visitors, you make it easier for search engines to understand and serve your content.





Social and SEO Strategy analysis and design

Web Design & Development

Web Development involves the analysis, design, development and implementation of a web presence or e-Business solution for your business.

The main services offered include web development and design, database architecture, promotion of the site on major search engines, technical support and advising, data back-up and secure transactions. UiBS also offers additional value-added services such as site and server hosting, traffic analysis, firewalls and security, e-mail accounts under the domain name, and hardware and software procurement.

SFO Services

With our advanced skills, platform interoperability, and deep knowledge base, we can help you create a superior future.

Find out how to build a more agile infrastructure and reduce the cost of developing and integrating business applications. With UIBS Microsoft Services we can help you realise the full value of business applications and support the organizational flexibility and agility that your company requires.

We will help you establish a cost-effective application infrastructure that enables fast and easy integration between new and existing software while also providing developer tools for building Web-based applications and rich user interfaces. With the optimal foundation in place, your IT staff can quickly develop, customize, and connect mission-critical applications so that employees can access the information they need.

Establish a dynamic infrastructure that can meet the changing needs of your business and drive real business results.

Support Real-World Business Goals

Unlock the full potential of your business applications with Microsoft Services and boost the impact that IT has on business goals.

Develop Reliable Applications

Work with a dedicated team from Microsoft Services to develop and integrate applications that are easy to use and support ongoing project delivery.

Invest in an Agile IT Infrastructure

Team with UIBS Microsoft Services to establish a flexible service-oriented architecture that adapts to changing business needs.

Social Strategy

Turn your social media fans into guests by using your page as an online booking channel. Guests don't have to leave social media to make a booking with you.







UIBScms content management system is a cloud ready solution that provides a suite of web-based online platforms to manage the content of single websites or portals. UiBScms enables users to post news items and special offers, manage publications and content and keeping the content fresh and up-to-date by placing the business people that drive your company in charge of its content through role based functions.

A Multi-Tiered Environment

Keep your content fresh and up-to-date by placing the business people that drive your company in charge of its content through role based functions

Flexible & Affordable

UIBScms is flexible, affordable and has a number of modules that address the needs of vertical and horizontal markets such as Public and Private Corporations, Top Brand Portals, Trading, Business, Banks, Hotels and more.

Multilingual

Multi-Language support – manage content created in multiple languages of your full site, or just individual sections.

Custom Metadata

Build filters and generate dynamic lists. Manage banners and advertisements on your site, and format text using simple word processing controls.

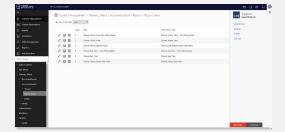
Easy, Fun & Powerful

Optimize your images for web and increase your site performance. Crop, Resize, Rotate, Flip and many other tools for quick editing. Add effects, texts, draw shapes right on your images. With UiBScms Image Editor you have a full control of your images, without being a designer.



Benefits & Features:

- Integrated and online help
- Modular and extensible
- Easy user and group management
- Image Editor for full control of your images
- Design protected from content editors
- > Multiple content areas on one page
- Increases site flexibility
- Supports decentralised authoring
- Reduces site maintenance costs
- Dynamic assembly of content stores content and design separately bringing them together in the site
- Automatic publication and expiration define start and end dates for content
- > Templates and Cascading Style Sheets manage look and feel for all pages from one source
- Rich-text editing format text using simple word processing controls
- > Editable SEO Meta tags
- Administration and security manage access to site and sub-sites, and user activity rights
- Ad Rotator manage banners and advertisements on your site
- Feedback Forms create and edit simple forms and email responses



ENGAGE

Cloud Pioneers, Leading Direct Booking Technology



A fully responsive and innovative booking engine for hotel websites allowing you to easily manage and handle your reservations.

All-Kind Of Payment Options

The system used (for accepting cards over the Internet) is easy to use and meets all the required security standards (3Dsecure, Verified by VISA and MasterCard SecureCode). With UIBSclearing you never lose a customer, even if his credit card fails.

Book Multiple Rooms in a Single Reservation

Our Booking Engine simplifies the process by allowing guest to book multiple rooms in one reservation by adding their information once.

Handle Reservations in your own Currency & Language

A user-centric booking system providing you and your guests with the friendliest online experience. We understand that you need to do business in your own currency and language and thus your extranet as well as the booking engine are translated in various languages and support every single currency of the world so as to draw visitors from diverse



Secure Reservations Management



Multiple Rooms



Credit Card & PayPal Payments



Responsive Design





Sell your rooms to guests around the world through leading direct booking technology. UiBScrs offers direct bookings on your website. Whether you have a website or are looking to create one, UiBS proven technology will help you generate direct reservations at every opportunity.

Direct Booking Engine

Tap into the massive number of web-savvy travelers that book accommodation online. UiBS's direct booking engine will allow you to sell your rooms through your own website and third party sites your hotel is listed on.

Secure Online Payment

A secure PCI compliant booking engine and one click booking page will secure guest payment details to get you paid fast.

A clear path to booking

A smooth booking process that ensures guests can book as quickly and easily as possible. A confirmed reservation is only a few clicks away.

Multiple Room Searches

Sell up to 3 rooms to your customers with a range of booking options for each combination. Set different rate profiles for direct customers and travel agents.

One Click Reservations

One easy-to-use dashboard for managing all of your guest reservations, from the moment they make a booking, to when they check in and check out.

Quick Updates

Quickly update your room rates and availability with our easy to use inventory grid. Our bulk upload feature makes it easy for you to plan and apply rate changes, hot deals, and stop sells across all of your rooms up to a year in advance.

Helps you Sell Extras the smart way

Enhance your guests' experience and increase incremental revenue by offering Extras at the time of booking.

Customer Relationship

Keep guests engaged from the moment they book with you, and beyond. Complete your guests' experience with automatic confirmation, pre and post stay emails.

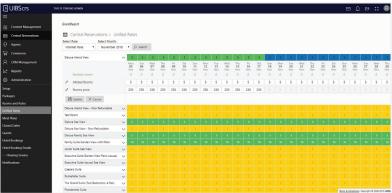
Shopping Cart

A 4-Dimensional module. Upsell your bookings with our full custom shopping cart module. In-house as well as external guests can enhance their bookings or shop individual items directly from your website.

Reporting

Draw reports on just about everything – best performing booking sites, occupancy rates, promotions and so much more.





UIBScrs agents reservations quotation system



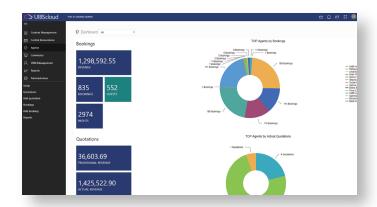
Reduce manual work for your employees and save countless hours. Close deals faster which translates to more revenue.

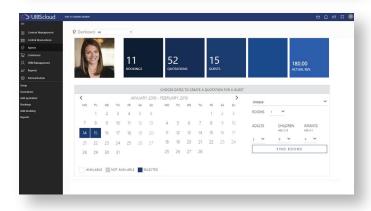
Quotes And Bookings In Seconds

Compatible and responsive templates ready to send based on your selection with customizable proposal content. Provide a clear click-to-accept automated process and payment in order to reduce manual work for you employees and your customers.

The UIBScrs Agents system provides a powerful searching tool with filtering and it is integrated with UIBScrm and UIBScrs. The user has also the ability to search and select multiple rooms in a single reservation / quotation.

The email tracking via the visual dashboards and lists letting you understand the status of all your deals or bookings. Everything that you need to know at a glance is on the statistic reports with meaningful insights.









UIBSevent event management system



UIBSevent delivers the meetings and events industry with best-in-class technology that can handle the entire event lifecycle from start to finish. Our event management platform has something to help you at each stage of your event-securing hotel room blocks, restaurant tables, marketing your events and hosting online registration, to easing the check-in process, engaging your attendees onsite, and ultimately providing you with post-event analytics to measure your inevitable success.

A comprehensive platform for your events

UIBSevent is a leader in event management, online event registration, venue sourcing, and mobile event app technology - with over 1,000+ active system users.

UIBSevent modernizes the traditional processes associated with event management. With our integrated platform, planners can more efficiently find venues, plan events, engage attendees, measure the impact of their events, and much more.

UIBSevent makes renewals, sales and event profitability easy. By consolidating event management systems like CRM, floor plan and accounting, into a single solution we help your business save time and money while building a more efficient management system.

Fully Customizable

Multiple ticket sales and online registrations with various quantities and prices.

Free Registrations

Issue free tickets and manage free registrations for your event at no cost.

Collect Payment

Collect payments online or offline for ticket sales and registrations.

Mobile Optimization

Register and order a tickets from your phone, tablet and computer.

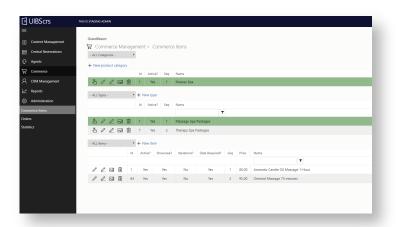




Upsell your bookings with our full custom shopping cart module. In-house as well as external guests can enhance their bookings or shop individual items directly from your website.

Powerful e-commerce system

Add, update and manage your products/enhancements/ spa treatments/gift vouchers etc. Our fully custom shopping cart is easy to use and flexible to transform even your static forms to dynamic commerce items for more efficient segmentation.

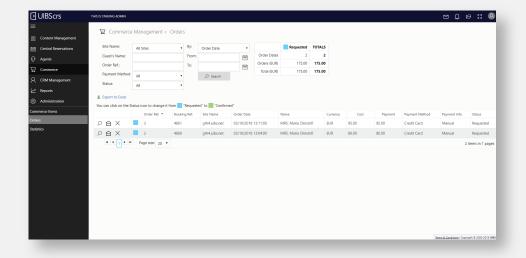


Easy and Flexible

UIBS advanced online shopping cart system provides you with everything you need to start processing credit cards fulfilling orders on your website and a secure checkout process.

Advanced reporting is available through our UIBScommerce dashboard to control and monitor critical trends and statistics or to increase the effectiveness of your marketing efforts.

Your customers can buy your services / products securely no matter where they are as we make sure that your site is responsive on mobile devices too.





UIBSopentable restaurant booking system



Designed by people expert in the restaurant business, our table booking system is incredibly simple and quick to use.

Bookings 24 Hours A Day

Let clients book online 24 hours a day. More bookings equal more profit. In addition, save time spent answering calls and replying to emails.

Increase Your Sales

Our advanced reservation templates are designed to help you earn more. Control restaurant kitchen load during busy periods.

Improve Your Service

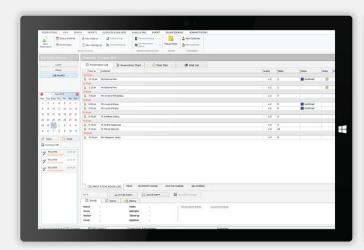
Receive feedback from your client's last visit. Improve your restaurant's quality, get more clients, and more repeat customers. More clients, more sales.

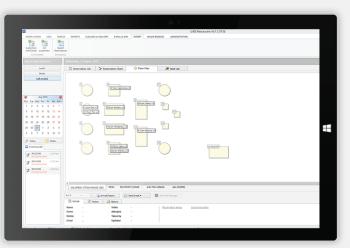
Grow Your Client Database

Automatically add your clients to Mailchimp. Market your restaurant to valuable clients and gain repeat sales.

Powerful Features

- > Multiple Restaurants
- Booking Statistics
- Multilingual Interface
- Email Reports
- Cloud Technology
- Special Offers
- > Easy & Quick Setup
- Reservation Cancellations





INTEGRATE

Direct is Best

UIBSclearing online payments failover



Never lose a customer due to a failed credit card. JCC gateway and UiBSclearing enables internet merchants to accept online payments on their websites. The system used (for accepting cards over the Internet) is easy to use and meets all the required security standards (3Dsecure, Verified by VISA and MasterCard SecureCode). With UIBSclearing you never lose a customer, even if his credit card fails.

UIBSclearing provides a range of advantages:

- Failover to Manual Process
- Notification Emails
- Failed Transaction Alert
- Diagnostic Reports
- Storage of Diagnosis and Transaction Details for easy retrieval
- 24hours including Weekends and Holidays Support

UIBSclearing products and services come in the following options:

- Gateway Interface License
- > Gateway Interface Support Subscription
- > Direct method Support Subscription
- > Redirect method Support Subscription



UIBSintegrate channel manager



Micros, Opera, Fidelio, Hotelware, Tripadvisor. Your all-in-one hotel reservation system. Modern hotel booking engines support integration with channel managers and front desk systems. You don't need the added hassle of using separate systems for each. Find an all-in-one hotel reservation system that is suited to you, like UiBSintegrate is.

Remove manual entry

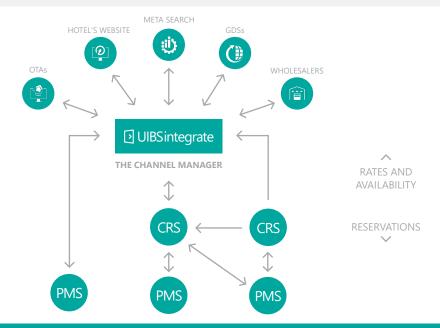
Manage all your online distribution from one place.

- Automate inventory and rates straight from your PMS to keep all booking sites updated with real-time availability.
- Eliminate manual entry and reduce the risk of overbookings with deep integrations to branded PMSs, CRSs and RMSs.
- Get direct, two-way connections to the world's top booking channels.

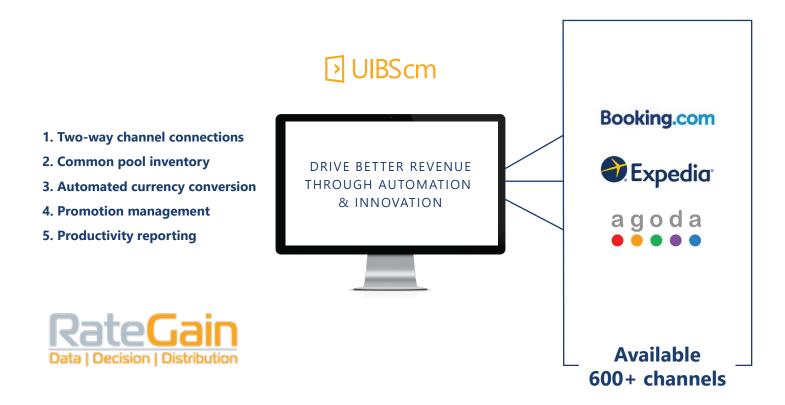
Have all your rooms online at once to increase revenue.

- > Benefit from true pooled inventory to increase your revenue and profits while lowering your cost of guest acquisition.
- Continuously promote all your available rooms on all booking channels – all the time.
- Immediately update your inventory across all channels when a booking is made.









Our valued hotels using UIBScloud hospitality platform, will now be able to integrate seamlessly with RateGain's channel manager. RateGain is known for their strength in swift inventory distribution. With an ever-growing network of group of hotels and individual properties the need for speed, management of rates and inventory with perfection, integrated with UIBScloud hospitality platform, the need for choosing a global channel management platform with over 300 channel interfaces, was a key strategic progression for servicing our client base.

Through this association our unique offering of 24 well-orchestrated cloud based hospitality products in an all-in-one cloud platform fulfilling guest's digital journey such as: UIBScrs, UIB-Spms interface – for Distribution, USB direct booking engine, UIBScms, mobile and responsive web design – for Retailing, UIBScrm, UIBSrepute – for Digital Guest Experience, coupled with seamless integration of RateGain's strong channel support; will enable UIBS to grow even further. We look forward to serving our hotel partners more effectively by ensuring seamless distribution and management of rates and availability over our single cloud platform offering.

RETAIN

Retain your Guests

UIBScrm customer relationship management



Improve your profitability with UIBScrm cloud-based system. Maximize guest retention, guest loyalty and guest value. With a 360-degree view of your guest and corporate relationships, you will be able to drive incremental bookings and potential guests to your website while improving guest retention and recognition. The Customer Relationship Management solution includes:

E-Mail Marketing & Campaign Management

Send the right offer to the right guest at the right time. Keep guests engaged, drive repeat business and fill need-periods.

Triggered E-Communications

Communicate important information, drive additional spend and invite guest feedback.

Guest Satisfaction Program

Real-time feedback and metrics to help maintain guest loyalty and retention with an integrated program.

Guest Recognition

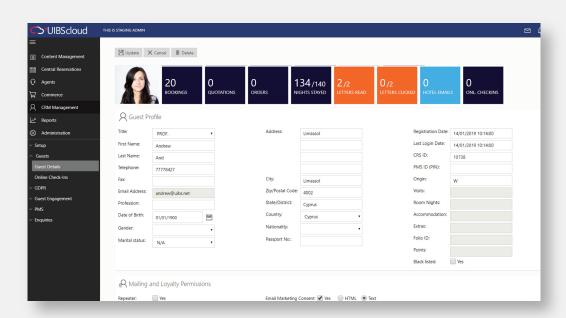
Build loyal relationships by recognizing, preparing for and servicing your guests.

Improve your Profitablitiy

- > Keep guests engaged from the moment they book with you, and beyond.
- > Automatic confirmation, pre-arrival and post-departure emails.
- Drive incremental bookings and potential guests to your website while improving guest retention and recognition
- Enhance their experience. Send a welcome message before arrival, recommending tips for the local tourist attractions and drop them a personalised message after their stay thanking them for their stay by integrating with UIBSrepute Survey system.

Data Protection

UIBScrm is compliant with GDPR, the EU General Data Protection Regulation.



UIBSces customer engagement system



UIBSces empowers marketers across diverse industries with the latest technology, superior deliverability, in-depth reporting and tracking, best practices training, responsive support and secure, reliable infrastructure - so you can focus your efforts on results and grow your business.

- Direct e-mail marketing to increase your customer base
- Boost sales using targeted marketing mailings
- > Flexible design for professional, compatible and responsive error-free newsletters
- > Powerful reporting and analytics to understand your marketing goals
- > Integrated with Google Analytics
- Integrated with UIBScms and UIBScrs and branded PMS and CRM Systems
- > Intelligent scheduling

Integrated with UIBScrs / UIBScrm / UIBSrepute

- Market Segmentation based on all UIBScrm fields, custom fields and custom lists
- > Save multiple segmentations / mailing lists
- > Use pre-built segmentation for next campaigns
- Integration with Microsoft Azure SendGrid with deliverable status results







Cloud-Based System

Integrated with UiBScrs and

- UIBS InRoom Touch Survey
- UIBS InHotel Mobile Survey
- > UIBS OnReception Touch Survey
- > UIBS Post Departure Survey

300 New Features Include:

- > General survey software information
- > Basic survey administration
- > Advanced survey administration

- > Survey look and feel
- > Survey completion actions
- > Reporting
- Security
- Questions management
- > Question types
- > Page conditions
- Page condition operators
- User management
- Survey deployment schedules



COMPUTE

Azure Compute Power

UIBScloud cloud circle partner



UIBScloud is a joined partnership with Microsoft, to provide solutions on Microsoft Azure Cloud Platform. Together we deliver the infrastructure-as-a-service (laaS) and platform-as-a-service (PaaS). For years, UIBScloud and Microsoft Azure have been recognized as a leading managed service provider of hybrid cloud solutions.

Some cloud providers make you choose between your datacenter and the public cloud. Not UIBScloud. Its enterprise-proven hybrid cloud solutions give you the best of both worlds, expanding your IT options without added complexity. With UIBScloud, data storage, backup, and recovery become more efficient and economical. It's also easier to build applications that span both on-premises and the cloud.

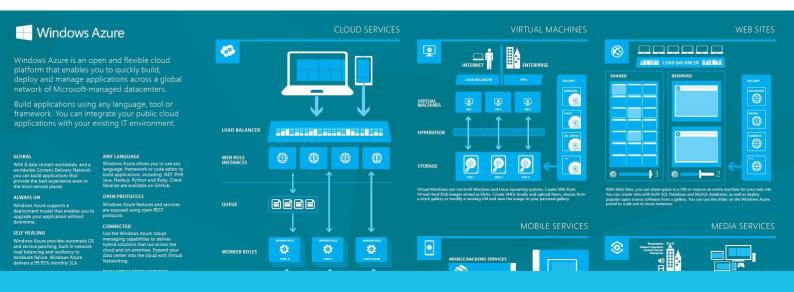
UIBScloud supports any operating system, language, tool, and framework— from Windows to Linux, SQL Server to Oracle, C# to Java. It puts the best of Windows and Linux ecosystems at your fingertips, so you can build great applications and services that work with every device.

- It's laaS + PaaS!
- > It's hybrid ready!
- > It's open and flexible!
- > It's always up, always on!
- > It's economical and scalable!
- > It's everywhere!

You'll share the same enterprise-tested platform that powers Skype, Office 365, Bing, and Xbox. UIBScloud offers a 99.95% availability SLA, 24x7 tech support, and round-the-clock service health monitoring. That's why more than 57% of Fortune 500 companies rely on Microsoft Azure Cloud Platform today.

UIBScloud can quickly scale up or down to match demand, so you only pay for what you use. Per-minute billing and a commitment to match competitor prices for popular infrastructure services like compute, storage and bandwidth means you're always getting unbeatable price for performance.





Windows Azure Backup

Windows Azure Backup helps protect server data against loss and corruption by enabling backup to offsite cloud storage in Windows Azure. By extending Windows Server Backup and Microsoft System Center Data Protection Manager, Windows Azure Backup enables you to use familiar tools to configure, monitor, and manage backups to the cloud similarly to how you backup to local media.

Simple and reliable backup

For organizations of any size looking for cloud-based backup, Windows Azure Backup provides an easy-to-use solution that's scalable, reliable, and supported by enterprise-class cloud storage. From a single-server organization to enterprises using System Center Data Protection Manager, Windows Azure Backup easily integrates with different infrastructures, reducing the complexity of data backup and eliminating the need for additional training.

Windows Azure Backup benefits:

Reliable offsite data protection

Windows Azure Backup encrypts and protects your backups in offsite cloud storage with Windows Azure, adding a layer of protection against data loss or disaster.

- > Convenient offsite protection
- > Safe data
- Encrypted backups

A simple integrated solution

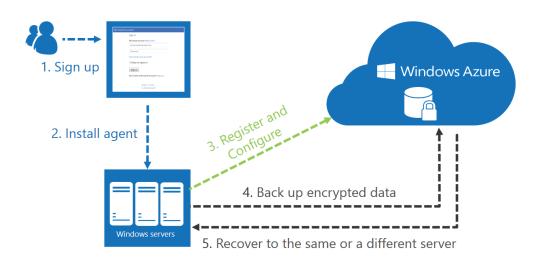
Because Windows Azure Backup integrates with backup tools in Windows Server or System Center Data Protection Manager, you can easily manage cloud backups using familiar tools and configure, monitor, and recover backups across local disk and cloud storage.

- > Familiar interface
- > Windows Azure integration

Efficient backup and recovery

Efficient backup and recovery Windows Azure Backup minimizes network bandwidth use, provides flexible data retention policies, and provides a cost-effective data protection solution.

- > Efficient use of bandwidth and storage
- > Flexibility in recovery
- > Flexible configuration
- Cost-effective



IT Services

UIBS is a leader in Microsoft® licensing, architecture, deployment, development, infrastructure and distribution of enterprise and mid-sized cloud solutions. UIBS, provides business technology solutions, cloud and managed services for the Shipping, Hospitality, Financial, Real Estate and Business Sector. From Microsoft® licensing services through architecture, deployment, software development and distribution of unified communications to enterprise and mid-sized public and private cloud solutions, UIBS has shown proven real world expertise with worldwide reach in the past decade.

UIBS™ Microsoft® Managed IT Services

UIBS™ Managed Microsoft® IT Services enables organizations to further reduce costs and improve efficiencies and can provide superior Microsoft® Infrastructure and Application outsourcing. The services provide a baseline of core service functions on which specific Microsoft® technologies and applications are monitored and controlled. Microsoft® infrastructure services and applications are delivered in a controlled and predictable way as a utility, allowing organisations to focus on strategic initiatives – and not be distracted by the enabling technologies. The core set of functions are:applications are monitored and controlled.

- > Unified management across on-premises and Microsoft Azure
- > IT service management
- > Infrastructure provisioning
- > Infrastructure monitoring
- > Application performance monitoring
- > Automation and self-service

Reporting on infrastructure:

- Mail & Messaging
- Databases
- > Web & Portal Solutions
- Directory & Print Services
- > Patch & Hot Fix

UiBS delivers the following Microsoft® Services:

- Configuration Management
- > Service Baseline maintenance
- > Escalation management
- Capacity and Change Management
- Infrastructure Support Services
- > Consulting
- > Release management

- Microsoft® Azure
- ☐ Microsoft® Windows Server
- Microsoft® Dynamics
- ☐ Microsoft® Skype for Business
- ☐ Microsoft® SharePoint
- ☐ Microsoft® SQL Server
- ☐ Microsoft® System Center
- ☐ Microsoft® Exchange Server
- ☐ Microsoft® Intune
- ☐ Microsoft® Office 365
- ☐ Microsoft® Project
- ☐ Microsoft® Visual Studio
- ☐ Microsoft® Windows
- ☐ Microsoft® Windows Server
- □ And more...

Strategic Partnerships

- > Gold Certified Partner of Microsoft® Corporation with the following competencies:
 - Custom Development Solutions Web Development Specialization > MICROS-FIDELIO Preferred
 - SOA and Business Process Competency
 - Data management Solutions
 - Security Solutions

- > HP Solutions Provider
- CISCO Systems Solutions Provider
- MICROS-FIDELIO Preferred Solutions Associate
- JCC Payments Systems eCommerce Integrator

25 IT Services



Digital Transformation Hospitality Solution